



HAYWARD'S
AUCTION HOUSE DUNEDIN

Information for Vendors

2025

 (03) 477 2559

 Hayward's Auction House

 [haywards.co.nz](https://www.haywards.co.nz)

 5 Carroll Street, Dunedin 9016

Welcome to Hayward's Auction House. This quick reference sheet is all about selling with Haywards. You will also find this information on our website.

Get in contact with Haywards.

At Hayward's Auction House, we don't buy goods from sellers, we sell on behalf and we take a commission as a service fee. If you have items to sell, please contact us by phone or email. We can arrange a time for us to come and appraise your items, or make a time for you to come to Hayward's and drop them off. Ideally we'd like to see some photos of the items if we can't see them in person, so we can let you know if they are suitable for auction. We need to make sure that goods we take in will sell, so sometimes we need to be selective - please don't be offended if we choose not to take some of your items.

Email us your details.

When we take in goods we will issue you with a contract which will have a unique (seller) number on it. You'll find this number on the top right corner of the docket. New vendors will need

to email us contact details, vendor number and a bank account number, so that when the goods are sold, we can make payment. If you want a reserve on an item then we need to discuss it before we take the goods in for sale. We don't take reserves on items after we have accepted them for sale.

How long will it take to auction the items?

Items that we accept for sale at Hayward's are often stored for a while before going up for auction. We might hold certain items for upcoming specialty auctions, and general household items are held in storage until it is their turn to go up for auction. We usually have a large amount of stock already in storage so there can be a delay before we can sell your goods. You can always call the office to get an update if you're wondering where things are at.

What happens when payment is made?

You may find that not all of your items go into one auction - they may be spread over a number of auctions. But every time your items are sold in an auction, you will be paid for those items approximately ten days after the auction is closed and we have received payment from the buyer. We deposit the money directly into your bank account and will email you a remittance detailing what items have been sold and for how much. If you are checking your bank account, look for a deposit from "Brunton & More Trading As Hayward's Auction House" If you see the deposit but can't find the remittance email, please check you junk mail as they sometimes end up there.

What are the commissions?

For large collections and valuable items we can offer different commission structures. This is done on a case by case basis depending on the items offered for sale. You are more than welcome to discuss commissions with us.

	Ex GST	Inc GST
\$1 - \$50	34.78%	40.00%
\$51 - \$100	30.43%	35.00%
\$101 - \$500	26.09%	30.00%
\$501 - \$1000	21.74%	25.00%
\$1001+	13.04%	15.00%

Pick-up fees.

If we are picking up your items for sale, then we will charge a pick up fee. The fee is \$100/hour + GST for a minimum of 2 staff members and a truck. If it only takes half an hour then we will only charge you for half an hour. We will not invoice you for the pick-up fee but deduct it from the payments we make to you.

What happens if my items don't sell?

The vast majority of goods that we take in for auction do sell. However, if items don't sell they can either be put up for auction again, returned to you, or donated to the Restore/Habitat for Humanity Charity Store. When agreeing to take in goods for sale our staff will discuss the possibility of donating goods with you.

Can I put reserves on an item?

Reserves are placed on an item with agreement from the auction house. If we believe that a reserve is too high we may decide that we do not wish to sell the item. We have to the experience to help you decide on an appropriate reserve. All reserves need to be agreed by the auction house before the items are taken in for sale.

What are the benefits of selling through timed online auctions with Hayward's?

Selling through timed online auction is the best way to attract the most buyers and get the best market price on the day. With an online auction you know that you are achieving the correct price. Hayward's Auction House offers the best of both worlds combining internet bidding with traditional bricks and mortar auction rooms. Customers can come into the can bid on these items at a time that is convenient for them.

At Hayward's Auction House we believe that auction is a fair and open way to sell goods. This is why we only on sell behalf of vendors and don't purchase goods off people. It means that if something sells for an extraordinary high price, both the owner of the goods and the auction house benefit.

Since owner's Bridgette & John More had their first auction in August 2015 they have helped thousands of people buy and sell second hand items.

For many in people in Dunedin and further afield Hayward's Auction House is seen as the smart way to sell and a better way to buy.



HAYWARD'S
AUCTION HOUSE DUNEDIN